



**FOR IMMEDIATE RELEASE**

**MEDIA CONTACTS:**

Heather Hofmeister  
(651) 994-5210  
hhofmeister@decare.com

Dimitri Senaratna  
(651) 994-5275  
dsenaratna@decare.com

**Securian Dental Adds Patriot Mutual's Dental Business  
to its Portfolio**

**EAGAN, MINN (Nov. 1, 2006)** — DeCare Dental and Securian Life Insurance Company announced today they are adding Maine-based Patriot Mutual Insurance Company's dental business to the Securian Dental portfolio, effective immediately.

Under the transition, the current Patriot Dental product portfolio and service agreements with its 15,000-life customer base will remain unchanged and continue to be offered under the Securian Dental brand name. Patriot Dental customers in Vermont will have the option to transfer.

"This transition will be seamless and result in no service or coverage interruptions to current Patriot Dental customers," said Gary White, chief sales officer for Securian Dental plans. "Both Patriot's and Securian's dental brands are already administered by the DeCare Dental family of companies, which makes for a very smooth transition."

White added that the Patriot Dental Network, which is currently administered by the DeCare Dental family of companies, will be renamed the DeCare Dental Encompass<sup>SM</sup> network and continue to serve Maine customers. Product information, dentist directories, day-to-day administrative forms and more will now be available through a special Web site for former Patriot customers that can be accessed through the [www.securiandental.com](http://www.securiandental.com) homepage. In addition, the company will continue to maintain a local office in Maine.

"Patriot made a strategic decision to focus its efforts on the property and casualty business," said Lincoln J. Merrill Jr., CEO of Patriot Mutual Insurance Company. "Given Patriot's relationship with DeCare Dental over the past four years, transferring our customers to the DeCare-administered Securian Dental brand made a lot of sense. It ensures seamless service for all Patriot Dental customers and a guarantee of top quality service from DeCare Dental, an experienced dental industry leader, combined with the financial strength of Securian Life."

*(more)*

The expansion of Securian Dental in the New England area is part of its overall growth strategy to penetrate key regional markets across the United States.

“This transition marks an important milestone for the Securian Dental brand,” said Michael F. Walsh, president and CEO of the DeCare Dental family of companies. “The Patriot block of business perfectly complements Securian Dental’s existing customer base and leverages Securian’s strength as a major competitor in both the small and large group marketplace in New England. We will continue to seek opportunities that help grow Securian Dental’s customer base in key markets across the country.”

**About Securian Dental plans**

*Securian Dental is underwritten by Securian Life Insurance Company and administered by DeCare Dental Health International LLC. In California, Securian Dental is underwritten by Securian Life Insurance Company, offered through DeCare Dental Insurance Services, LLC and administered by DDHI Administrators LLC. Securian Life Insurance Company is recognized by A.M. Best with an A (Excellent - third highest of 16 categories) rating.*

*With a 35-year track record of proven success, the DeCare Dental family of companies is a leading dental benefits management group that oversees almost \$1 billion in managed dental revenues, serving 3.7 million individuals in more than 18,000 employer groups including Fortune 500 corporations, small businesses, non-profits and government entities in the United States and overseas. Through its affiliates and partners, it is active in all major markets across the United States and has also expanded its operations into Europe. As a company focused on global leadership in oral health care management, DeCare Dental sets the standard for innovation, quality, service and results.*

*For more information on Securian Dental Plans, visit [www.securiandental.com](http://www.securiandental.com).*

###